

MEETING MINUTES OF THE BOARD OF DIRECTORS VIETCAP SECURITIES JOINT STOCK COMPANY

(Re: Report of Financial Performance of 2023 and Business Plan for 2024)

Today, at 10:00 on March 11th, 2024, at the Head Office of Viet Capital Securities Company, the meeting of Board of Directors of Viet Capital Securities Company ("VCSC") was conducted with below participants:

1. Ms. **NGUYEN THANH PHUONG**, Chairwoman;
2. Mr. **TO HAI**, Member of Board of Directors;
3. Mr. **TRAN QUYET THANG**, Member of Board of Directors;
4. Mr. **NGUYEN HOANG BAO**, Member of Board of Directors;
5. Ms. **NGUYEN VIET HOA**, Member of Board of Directors;
6. Mr. **NGUYEN LAN TRUNG ANH**, Member of Board of Directors;
7. Mr. **LE PHAM NGOC PHUONG**, Member of Board of Directors;

Secretary: Ms. **Nguyen Thi Bich Tram**

CONTENT

Report of Financial Performance of 2023 and Business Plan for 2024

On behalf of the Board of Management, Mr. To Hai presented "Report of Financial Performance of 2023 and Business Plan for 2024" as below:

Financial Performance of 2023:

- Revenue: VND 2,472.46 billion
- Profit before tax: VND 570 billion
- Profit after tax: VND 492 billion

The Board of Management reported that the profit after tax in 2023 reached 57% of the plan.

Mr. To Hai also represented the Board of Management to report the Business Plan for 2024 as below:

- Revenue: VND 2,511 billion
- Profit before tax: VND 700 billion

After the presentation of Mr. To Hai, the Board of Directors approved the "Report of Financial Performance of 2023 and Business Plan for 2024".

The meeting ended at 11:00 on the same day.

No.	Full name	Position	Signature
1	NGUYEN THANH PHUONG	Chairwoman	(Signed)
2	TO HAI	Member of Board of Directors	(Signed)
3	TRAN QUYET THANG	Member of Board of Directors	(Signed)
4	NGUYEN HOANG BAO	Member of Board of Directors	(Signed)
5	NGUYEN VIET HOA	Member of Board of Directors	(Signed)
6	NGUYEN LAN TRUNG ANH	Member of Board of Directors	(Signed)
7	LE PHAM NGOC PHUONG	Member of Board of Directors	(Signed)

Secretary
(Signed)

Chairwoman
(Signed & Stamped)

Nguyen Thi Bich Tram

Nguyen Thanh Phuong